Price Quotation

Degree Works

Degree Works provides user-friendly, web-based academic advising, degree audit, and transfer articulation tools that can help students and their advisors negotiate your institution’s curriculum requirements. Degree Works – available as an integrated add-on to Banner Student or as a stand-alone application – can help students spend less time deciphering degree requirements and more time pursuing their academic goals. Academic planning tools and real-time counseling capabilities can help advisors provide consistent and meaningful direction to students, and the aggregated data that Degree Works captures provides administrators with important metrics for planning academic programs and understanding emerging enrollment trends.

Academic Advising and Degree Audit

Degree Works, designed for the web and campus intranets, provides intuitive mechanisms for defining the complex degree requirements found at most colleges and universities. In language expressly designed for academic advising and degree audit, Degree Works advises across schools, colleges, and departments, allowing you to define general education, core, distribution, major, minor, and concentration requirements. Degree Works also includes section-specific data and allows you to define and track mandated competencies, remedial courses, and test scores, giving you a resource for academic planning and advising.

Once your degree, program, or certificate requirements have been defined, the academic advising capabilities available with Degree Works allow students and advisors to formulate an educational plan that can be monitored and adjusted over the course of study. Unlimited advisor note capabilities can help faculty or other student advising staff to communicate in real time with students seeking immediate answers to questions. Web-based exception processing for credit or course waivers, substitutions, or exchanges, or other issues, streamlines processes and can help students and advisors understand more immediately a student’s current status. “What if” scenarios and “look ahead” capabilities allow students and advisors to understand the impact of various academic choices. User-friendly GPA calculators keep users on track and can help reduce the need to submit formal inquiries to the registrar’s office.

Degree Works provides the data for academic planning, research, self-studies, and accreditation. Because each audit contains detailed academic advice on future course options, aggregate audit data provides a curricular roadmap to future coursework demand and emerging enrollment patterns. You can analyze data and answer the perennial questions of “what students must or may register for which course offerings” or “how many sections do we need to plan for courses X or Y.”
Price Quotation

For students, the benefits are clear. Degree Works:

- Provides real-time advice and counsel;
- Provides a clear roadmap to graduation;
- Empowers students with intuitive web access to self-service capabilities;
- Streamlines the graduation process; and
- Allows direct access to multiple related services and advice through hyperlinks to catalog information, class schedules, transcripts, help desk services, and FAQs.

For advisors, DegreeWorks:

- Supports real-time delivery of academic advice through intuitive web interfaces;
- Minimizes errors through consistent degree plans;
- Supports more timely degree certification;
- Reduces paperwork and manual program check sheets;
- Supports and monitors program changes; and
- Supports more uniformity and accountability among academic advisors.

Transfer Articulation and Electronic Transcript Requests

In addition to these academic advising and degree audit capabilities (which Banner customers can use in conjunction with Banner Student’s transfer articulation functionality and electronic load facilities), DegreeWorks also supports transfer articulation processes and electronic transcript exchange for customers using DegreeWorks as a standalone application.

Improved Decision Support and Institutional Performance

Taken together, functionality provided by DegreeWorks can help your institution advise students more successfully and can help meet its strategic objectives by:

- Efficiently tracking students across programs;
- Shortening the average time to degree through enhanced academic advising;
- Creating class schedules based on predictable course work demand;
- Designing more efficient teaching loads;
- Enhancing retention through improved advising;
- Providing robust analytical and decision support tools to academic planners and institutional researchers; and
- Facilitating aggregate views of student enrollment patterns.

The prices proposed here are valid until April 30th, 2014

CONFIDENTIALITY:
This documentation contains confidential, proprietary and/or privileged information of Ellucian and/or its subsidiaries. Unauthorized disclosure or use is prohibited.
Price Quotation

Proposed Products

Degree Works

Degree Works provides a comprehensive set of easy-to-use, web-based academic advising, degree audit, and transfer articulation tools to help students and their advisors successfully negotiate your institution’s curriculum requirements, no matter how complex.

Degree Works can:
- Give simple to understand advice for students to move through their institution in a timely manner, allowing them to focus on their academic goals
- Help an institution plan curriculum based on student demand

<table>
<thead>
<tr>
<th>Software</th>
<th>License Fee</th>
</tr>
</thead>
<tbody>
<tr>
<td>Degree Works</td>
<td>$75,000</td>
</tr>
<tr>
<td><strong>McNeese Discount</strong></td>
<td><strong>($37,500)</strong></td>
</tr>
<tr>
<td>McNeese Software Total</td>
<td><strong>$37,500</strong></td>
</tr>
</tbody>
</table>

Notes:
Degree Works includes a limited use license for Steno Run-Time Library, a third party-owned product which is licensed to Institution only for use with the Degree Works Component System. The following third party software and hardware/peripheral products are not included in the fees payable to SunGard Higher Education and must be separately acquired by Institution, and without limitation, are required in order to use the Degree Works product: Apache FOP .95, Apache DdlUtils 1.0, Apache log4j 1.2.15, Apache Xalan Java 2.4.0, Apache Xerces 1.4.4, Apache Tomcat 6.0, JSAP Java Parser 2.1, Java 1.6 Runtime Environment, Perl 5.8, GCC 4.1.2 (GNU Compiler Collection); Oracle 10g or 11g database license (with the Pro*C compiler); either a Unix Server with one of the following: HP-UX 11i, or Solaris 10, or AIX 5.2 or 5.3 –or- a Linux server with Red Hat ES4, AS4, or Enterprise 5; and on Institution’s web server, either Perl 5.6 if it is Windows-based, or Perl 5.8 if it is Unix/Linux-based. Institution must obtain licenses to these products from the applicable third party owner and/or from the owner’s authorized vendors.

The prices proposed here are valid until April 30th, 2014

CONFIDENTIALITY:
This documentation contains confidential, proprietary and/or privileged information of Ellucian and/or its subsidiaries. Unauthorized disclosure or use is prohibited.
Price Quotation

Maintenance

The following price reflects the approximate first year Premier Maintenance Program cost and will be increased by no more than ten percent (10%) per year. Maintenance is typically prorated and aligned with your current maintenance agreement for Accounting facilitation, so first year Premier Maintenance Program cost could be different due to a partial year maintenance payment. A prorated Premier Maintenance Program cost can be calculated once a contract execution date is determined.

<table>
<thead>
<tr>
<th>Recommended Maintenance</th>
<th>Approximate First-Year Maintenance</th>
</tr>
</thead>
<tbody>
<tr>
<td>Degree Works Maintenance - Bronze</td>
<td>$6,750</td>
</tr>
<tr>
<td><strong>McNeese Maintenance Total</strong></td>
<td><strong>$6,750</strong></td>
</tr>
</tbody>
</table>

Implementation and Training

Our assumptions around services are:

- Although typical timelines can vary widely in higher education, we look at a 6-9 month implementation as the benchmark.
- Further recommendations and a more precise timeline estimate would be dependent on an additional discussion about your resources, skill sets, and how complex your institution is.

<table>
<thead>
<tr>
<th>Recommended Degree Works Services</th>
<th>Hours</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>Degree Works Standard Implementation Services - Remote</td>
<td>256</td>
<td>$46,080</td>
</tr>
<tr>
<td>Degree Works Standard Implementation Services - Onsite</td>
<td>104</td>
<td>$23,400</td>
</tr>
<tr>
<td>Degree Works Project Management</td>
<td>100</td>
<td>$18,000</td>
</tr>
<tr>
<td>Degree Works Scribe Estimate – Undergraduate Catalog</td>
<td>251</td>
<td>$45,180</td>
</tr>
<tr>
<td>Degree Works Scribe Estimate – Graduate Catalog</td>
<td>89</td>
<td>$16,020</td>
</tr>
<tr>
<td><strong>Degree Works Full Implementation Services Total</strong></td>
<td><strong>800</strong></td>
<td><strong>$148,680</strong></td>
</tr>
</tbody>
</table>

The prices proposed here are valid until April 30th, 2014

CONFIDENTIALITY:
This documentation contains confidential, proprietary and/or privileged information of Ellucian and/or its subsidiaries. Unauthorized disclosure or use is prohibited.